



PRESS RELEASE

The signs of paradigm shift in Security of Vietnam:

New Delhi, June 30, 2018: Vietnam is one nation which is strategically located at world map. The country has a robust economic growth with stable government environment.

Particularly, the Vietnam People's Army has worked hard to improve its combat quality and strength, reform the training work, and promote the capacity of mastering modern weapons and technical equipment, especially in the forces of navy, air defence – air force, information and communication, and electronic warfare, according to the Prime Minister of Vietnam.

The statement clearly indicates an overhaul of Defence systems in the region due to complex situation in the South China sea and growing defence spending by the neighboring countries.

The opportunities seems well recognized in time by the missiles manufacturing companies like BRAHMOS (An India-Russian Joint Venture company) and MBDA France. The deal between these companies and Vietnam can draw new lines on the defence and security map of Vietnam as both companies are participating in 3rd Homeland Security Expo to be held at Hanoi, Vietnam on 3rd & 4th Oct. 2018.

A new matrix in Air Defence can be formed if India offers BRAHMOS missile to Vietnam. Whereas, MBDA France, which is again a leading Missile and Defence company, is also pitching some deals in both India and Vietnam due to the high potential of these two nations. Nevertheless, the event has come during a high time of disruptive international defence matrix.

Vietnam is a new Hotspot of the Defence and Security Market:

The participation of General Dynamics Mission Systems in the very first Homeland Security Expo at Hanoi in year 2016 gave a very clear signal that USA is keen to penetrate this market. And it has been proven where the company has confirmed its participation in 3rd Homeland Security Expo to be organized at Hanoi.

The other participations from various countries are also exploring the business opportunities with Vietnam for example MESIT from Czech Republic is into aerospace and defence where it provides the tactical communication systems, aircraft instruments and overhaul of the equipment. This entails to the need of the equipment supply for the aircraft of the Vietnamese Air Force and other civilian aircrafts as well. Another company Reutech Radar systems from South Africa, absolutely defines the demand and interest for the modern radar systems in Vietnam.

The interest of Israel has come in no shock where Mr. Mukesh Kharia, Project Manager of Sales and Marketing for Homeland Security Expo 2018, has indicated "the possible participation of SIBAT (The International Defense Cooperation Directorate of the Israel Ministry of Defense) will definitely work as catalyst to the inclination of new age defence and security technology in the region where Vietnam is finding it difficult to develop the modern technology and defence platforms". "The complex relations of the Defence Cooperation can be simplified through this exhibition", he added.

